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## United Trust Bank Product Guide Residential First Charge Mortgages

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.

Pre-submission enquiries call 020 7031 1551 or email mortgage.enquiries@utbank.co.uk

For post-submission enquiries call 020 7031 1552 to speak to your underwriter.

PERSONAL FINANCE AWARDS 2023

BEST SECOND MORTGAGE LENDER

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WHAT MORTGAGE AWARDS 2023 BEST SECOND MORTGAGE LENDER

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MORTGAGE STRATEGY AWARDS 2023 BEST SECOND CHARGE LENDER

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MONEYFACTS AWARDS 2022 BEST SECURED LOAN PROVIDER

Enquiries: 020 7031 1551 or email: mortgage.enquiries@utbank.co.uk | utbank.co.uk | X utb\_mortgages

## Prime Plus (0-Status) Residential Mortgages

Max LTV Loan	60% £25k to £1M	70% £25k to £1M	75% £25k to £1M	80% £25k to £1M	85% £25k to £500k	Early Redemption Charges
BoE Life Time Tracker	+2.19%	+2.19%	+2.29%	+2.59%	+2.99%	2.00%, 0.75%
2 Yr Fix	6.44%	6.44%	6.54%	6.84%	7.24%	2.00%, 0.75%
3 Yr Fix	6.39%	6.39%	6.49%	6.79%	7.14%	3.25%, 2.00%, 0.75%
5 Yr Fix	5.99%	5.99%	5.99%	6.19%	6.49%	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
5 Yr Fix, 2 Year ERC	6.84%	6.84%	6.94%	7.24%	7.64%	4.00%, 3.00%

Acceptable Adverse	Interest Only	Unencumbered	Key Criteria	Key Income	Reversionary Rates
Unsecured Credit					
All accounts currently up to date. Previous conduct may impact credit score.	Available on all plans 75% max LTV	0.5% rate loading 4x LTI	Product fee: £1,495 Minimum age 21	5x LTI to 60% LTV 4.5x LTI 70%-80% LTV	4.75%< 75% 5%> 75%
Secured Loans and Mortgages	70% max downsize	Reduced product fee of £995	Max age 85	4x LTI to 85% LTV	Follow the BoE rate at the
0 in 3m, 0 in 12m. 0 outstanding.	Standard LTI	Minimum loan size £5,000	Lending into retirement	Minimum income £15,000	stated margin, down to a minimum of 0.5%
ССЛ	Stressed on repayment Not available for FTBs	Maximum Loan Size £250,000	Max term 40 years Min term 5 years	50% Bonus and overtime Self employed 2 years accounts	Lifetime tracker rates follow the BoE rate at the
0 in 24m. Max of 1 over 24m old providing all total less than £5k-ignore if <£300.	Minimum income £50k Minimum age 25		Max applicants 2 Max Loan £1M	Contractors considered	stated margin, down to a minimum of 0.5%
Defaults			Min Loan £25k		
0 in 24m. Max of 1 over 24m old, providing all total less than £5k-ignore if <£300.			Broker fee max £5k or 12.5%		

#### Prime Plus (0-Status) Mortgage Types



## Prime (1-Status) Residential Mortgages

Max LTV Loan	60% £25k to £1M	70% £25k to £1M	75% £25k to £1M	80% £25k to £1M	85% £25k to £500k	Early Redemption Charges
BoE Life Time Tracker	+2.34%	+2.34%	+2.44%	+2.74%	+3.14%	2.00%, 0.75%
2 Yr Fix	6.59%	6.59%	6.69%	6.99%	7.39%	2.00%, 0.75%
3 Yr Fix	6.54%	6.54%	6.64%	6.94%	7.29%	3.25%, 2.00%, 0.75%
5 Yr Fix	6.49%	6.49%	6.59%	6.89%	7.19%	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
5 Yr Fix, 2 Year ERC	6.99%	6.99%	7.09%	7.39%	7.79%	4.00%, 3.00%

Acceptable Adverse	Interest Only	Unencumbered	Key Criteria	Key Income	Reversionary Rates
Unsecured Credit					
All accounts currently up to date. Previous	Available on all plans	0.5% rate loading	Product fee: £1,495	5x LTI to 60% LTV	4.75%<75%
conduct may impact credit score.	75% max LTV	4x LTI	Minimum age 21	4.5x LTI 70%-80% LTV	5%> 75%
Secured Loans and Mortgages	70% max downsize	Reduced product fee of £995	Max age 85	4x LTI to 85% LTV	Follow the BoE rate at the
0 in 3m, 0 in 12m.	Standard LTI	Minimum Ioan size £5,000	Lending into retirement	Minimum income £15,000	stated margin, down to a minimum of 0.5%
0 outstanding.	Stressed on repayment	Maximum Loan Size £250,000	Max term 40 years	50% Bonus and overtime	Lifetime tracker rates
CCJ	Not available for FTBs		Min term 5 years	Self employed 2 years accounts	follow the BoE rate at the stated margin, down to a
0 in 24m. Max of 2 over 24m old providing all total less than £5k-ignore if <£300.	Minimum income £50k Minimum age 25		Max applicants 2 Max Loan £1M	Contractors considered	minimum of 0.5%
Defaults	Winimum age 25				
			Min Loan £25k		
0 in 24m. Max of 3 over 24m old, providing all total less than £5k-ignore if <£300.			Broker fee max £5k or 12.5%		

#### Prime (1-Status) Mortgage Types



## Near Prime (2-Status) Residential Mortgages

Max LTV Loan	60% £25k to £1M	70% £25k to £1M	75% £25k to £1M	80% £25k to £1M	85% £25k to £500k	Early Redemption Charges
BoE Life Time Tracker	+2.74%	+2.74%	+2.84%	+3.14%	+3.54%	2.00%, 0.75%
2 Yr Fix	6.99%	6.99%	7.09%	7.49%	7.99%	2.00%, 0.75%
3 Yr Fix	6.94%	6.94%	7.04%	7.34%	7.89%	3.25%, 2.00%, 0.75%
5 Yr Fix	6.89%	6.89%	6.99%	7.39%	7.79%	4.00%, 3.00%, 2.25%, 1.50%, 0.50%
5 Yr Fix, 2 Year ERC	7.39%	7.39%	7.49%	7.79%	8.39%	4.00%, 3.00%

Acceptable Adverse	Interest Only	Unencumbered	Key Criteria	Key Income	Reversionary Rates
Unsecured Credit					
Unsecured credit profile ignored if being consolidated. Previous conduct may impact credit score.	Not available	Not available	Product fee: £1,495 Minimum age 21	5x LTI to 60% LTV 4.5x LTI 70%-80% LTV	4.75%< 75% 5%> 75%
Secured Loans and Mortgages			Max age 85	4x LTI to 85% LTV	Follow the BoE rate at the
0 in 3m, 1 in 12m. Max 1 outstanding.			Lending into retirement	Minimum income £15,000	stated margin, down to a minimum of 0.5%
CCJ			Max term 40 years	50% Bonus and overtime	Lifetime tracker rates follow the BoE rate at the
Max 1 in 24m.			Min term 5 years	Self employed 2 years accounts	stated margin, down to a minimum of 0.5%
No Max number or £ over 24m -ignore if <£300.			Max applicants 2	Contractors considered	
			Max Loan £1M		
Defaults			Min Loan £25k		
Max 1 in 24m. No max number or £ over 24m Ignore if < £300.			Broker fee max £5k or 12.5%		

#### Near Prime (2-Status) Mortgage Types



Residential First Charge Mortgages

### Our Team always on hand to help

Residential, buy to let or second charge



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#### Field Team for our club and network partners



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All team members are supported by a dedicated telephony business relationship manager – T: 0207 031 1551

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Key Account Team for our Specialist Distributors



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Jigar Patel – M: 07796 348 031 jpatel@utbank.co.uk

South Region

#### Other useful contact points

Division	Number	Email	
Mortgage Enquires Team (Pre submission)	0207 031 1551	Mortgage.enquires@utbank.co.uk	
Residential Underwriting (Post submission)	0207 031 1552	Dedicated email address provided on submission	
BTL Underwriting (Post submission)	0203 862 1298	btlmortgages@utbank.co.uk	

For Registration, procuration fee and sourcing queries please contact Intermediary Support - on 0207 031 1551 Email: mortgage.enquiries@utbank.co.uk

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